

**DILLON SCHOOL DISTRICT 3  
WIRELESS  
REQUEST FOR PROPOSAL  
Erate Funding Year 2023-24**

Dillon School District 3  
205 King St, Latta, SC 29565  
(843)752-7101 voice (843)752-2081 fax

**Introduction**

Dillon School District 3 is seeking proposals for additional access points to integrate into our existing wireless network. The proposal is intended to be used in conjunction with Erate Form 470 #230012898 for internal connections.

This project will provide 45 new access points to integrate into our existing wireless network.

**Existing Infrastructure**

The existing wireless network is an Aerohive/Extreme solution. We utilize an on-premise ExtremeCloud IQ Virtual Appliance running version 20.1.5.2. We currently have 116 AP250 and AP410 devices on the wireless network.

**Bids**

Bids are to be received at the district office by Thursday February 16<sup>th</sup>, 2023 at 3:00pm. Mailed bids should be considerate of this date and plan the submission in a timely manner.

Bids should include a comprehensive list of all parts and pieces to make this a complete solution and also include a list of costs in the SLD item 21 format.

The district reserves the right to reject any bid if it is in the best interest of the district to do so. The bidder that proposes the best solution for the interest of the district shall be awarded the contract. If no acceptable proposals are received then the district reserves the right to not award any contract.

All bids will be subject to the following rubric to determine effectiveness of the bid:

<b>FACTOR</b>	<b>WEIGHT</b>
Price of eligible products and services	50%
Ability to meet criteria of project	20%
Prior vendor experience	10%
Ability to provide maintenance on equipment after purchase	10%
Warranty on Equipment	5%
Proximity of service provider	5%
<b>TOTAL</b>	<b>100%</b>

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All bids should be submitted to the attention of Robert McIntyre, Director of Technology.

Any contract awarded will be awarded as soon as possible after the RFP deadline to facilitate the submission of the requisite SLD forms.

The SLD discount for Dillon School District 3 is 80%.

**Project Criteria**

- All 45 access points should be AP410, AP5010 or equivalent.
- All equipment proposed should be capable of inserting into our existing Extreme wireless solution and include any necessary licenses for them to integrate into our on-premise Extreme IQ controller.
- All access points shall be capable of being powered via POE.
- All equipment shall be new.
- All equipment will be installed indoors.
- Proposed access points should be suited for high-density environment.
- Proposed access points should utilize the latest wireless technology standards and provide for the best connectivity possible.
- Proposed solutions should not be of the lease type or annual cost type where an annual fee must be paid to continue use of the product. However, voluntary or optional fees in subsequent years for maintenance of warranty or support are acceptable as long as the system can remain fully operational in the event that the district decides not to purchase them.

Questions can be sent to:

Robert McIntyre, Director of Technology  
205 King St.  
Latta, SC 29565  
ramcinty@lattavikings.com